2018 ACCOUNT INSTALLATION CALENDAR

For Standard Benefits ONLY - FACETS

NEW for 2018 - For groups 1-50 the schedule for renewing groups is the 17^{th} of each month and for new groups the 20^{th} of each month.

Group Effective Date	New Groups Broker/Admin Due Date	New Groups Due Date to Mark Sold in Broker Express	Renewing Groups Broker/Admin Due Date	Renewing Groups Du Date to Mark Sold in Broker Express
January 1, 2018	December 15, 2017	December 20, 2017	December 13, 2017	December 18, 2017
	Friday	Wednesday	Wednesday	Monday
February 1, 2018	January 16, 2018	January 19, 2018	January 12, 2018	January 17, 2018
	Tuesday	Friday	Friday	Wednesday
March 1, 2018	February 15, 2018	February 20, 2018	February 13, 2018	February 16, 2018
	Thursday	Tuesday	Tuesday	Friday
April 1, 2018	March 15, 2018	March 20, 2018	March 13, 2018	March 16, 2018
	Thursday	Tuesday	Tuesday	Friday
May 1, 2018	April 17, 2018	April 20, 2018	April 12, 2018	April 17, 2018
	Tuesday	Friday	Thursday	Tuesday
June 1, 2018	May 16, 2018	May 21, 2018	May 14, 2018	May 17, 2018
	Wednesday	Monday	Monday	Thursday
July 1, 2018	June 15, 2018	June 20, 2018	June 13, 2018	June 18, 2018
	Friday	Wednesday	Wednesday	Monday
August 1, 2018	July 17, 2017	July 20, 2018	July 12, 2018	July 17, 2018
	Tuesday	Friday	Thursday	Tuesday
September 1, 2018	August 15, 2018	August 20, 2018	August 14, 2018	August 17, 2018
	Wednesday	Monday	Tuesday	Friday
October 1, 2018	September 17, 2018	September 20, 2018	September 12, 2018	September 17, 2018
	Monday	Thursday	Wednesday	Monday
November 1, 2018	October 16, 2018	October 19, 2018	October 12, 2018	October 17, 2018
	Tuesday	Friday	Friday	Wednesday
December 1, 2018	November 15, 2018	November 20, 2018	November 13, 2018	November 16, 2018
	Thursday	Tuesday	Tuesday	Friday
January 1, 2019	December 17, 2018	December 20, 2018	December 12, 2018	December 17, 2018
	Monday	Thursday	Wednesday	Monday

The 50 to 100 group size account with standard benefits must adhere to the schedule above, for new and renewing accounts. The 101+ size account with standard benefits must submit paperwork, on or before the 15th of the month prior to effective date to Sales at CareFirst, for new and renewing accounts. Sales will forward to AI the 18th of

month prior to the effective date for Facets. If the effective date of the account is the 15^{th} of the month, the paperwork is due from the Broker on or before the 5th of the month.

CDH products must be in by the above cutoff dates. NO EXCEPTIONS.

No extensions, everyone should plan to submit before and/or on the submission schedule. Customized (Non-Standard) benefits, 200+ size accounts and accounts making Tax ID changes must have SOCS approval and submitted a minimum of 60 days prior to the effective date.